

Message Text

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INFO OCT-01 ISO-00 SSO-00 ICAE-00 AID-05 CEA-01
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/101 W

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O P 121025Z APR 78
FM AMEMBASSY PARIS
TO SECSTATE WASHDC IMMEDIATE 9943
INFO AMEMBASSY ANKARA PRIORITY
AMEMBASSY BERN
AMEMBASSY BONN
AMEMBASSY BRUSSELS
AMEMBASSY COPENHAGEN
AMEMBASSY THE HAGUE
AMEMBASSY LONDON
AMEMBASSY LUXEMBOURG
AMEMBASSY OSLO
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AMEMBASSY ROME
AMEMBASSY STOCKHOLM
AMEMBASSY VIENNA

C O N F I D E N T I A L SECTION 01 OF 04 PARIS 11917

USOECD

USEEC

PASS: TREASURY, AID, U.S. EXECUTIVE DIRECTOR IMF

E.O. 11652: GDS
TAGS: EFIN, EAID, OECD, TU
SUBJECT: APRIL 10 "INFORMATION MEETING" OF OECD
TURKISH CONSORTIUM
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REF: (A) PARIS 11386; (B) STATE 81378; (C) STATE
87922; (D) ANKARA 2637; (E) C/T(78)5; (F) PARIS
11379

1. SUMMARY: REPORTING ON MISSION TO ANKARA, MANAGE-
MENT OF OECD TURKISH CONSORTIUM (TC) EMPHASIZED SEVERITY

OF TURKEY'S DEBT PROBLEM, REPORTED INSISTENCE OF GOT THAT CONSORTIUM RATHER THAN PARIS CLUB OR SIMILAR GROUP DEAL WITH RESCHEDULING NEEDS AND CALLED FOR PROMPT ACTION BY OECD CREDITORS IN ORDER TO PROVIDE ECEVIT GOVERNMENT WITH DEMONSTRABLE EVIDENCE, FOR DOMESTIC CONSUMPTION, THAT ITS AUSTERITY MEASURES ARE BEARING FRUIT. WHILE NOT EXCLUDING ROLE FOR TC, MEMBER COUNTRIES RESERVED THEIR POSITION ON LOCUS FOR RESCHEDULING (UK AND FRANCE HAVE CLEAR PREFERENCE FOR USING PARIS CLUB). ALL AGREED ON NEED TO HAVE FURTHER INFORMATION ON DEBT AND ECONOMIC SITUATION, ESPECIALLY IMF PAPER ON TURKISH STANDBY, BEFORE ESTABLISHING POSITION ON PROCEDURAL AND SUBSTANTIVE QUESTIONS. INFORMAL TC MEETING TENTATIVELY SET FOR APRIL 28, AT WHICH TIME DECISION COULD BE TAKEN ON TIMING OF FORMAL TC MEETING, POSSIBLY ON MAY 10, WHICH ALL AGREED MUST BE CAREFULLY PREPARED. SEE ACTION REQUESTED IN PARA. 12 REGARDING VISIT OF GIEL TO WASHINGTON. END SUMMARY

2. INFORMAL "INFORMATION MEETING" OF TC HELD ON APRIL 10 PER REF. A TO DEBRIEF MEMBERS OF CONSORTIUM ON LAST WEEK'S VISIT TO ANKARA OF OECD TEAM, HEADED BY DEPUTY SECRETARY-GENERAL WOOTTON, WHICH INCLUDED TC MANAGEMENT (CHAIRMAN GIEL AND TC SECRETARY KUEHN). GIEL CHAIRED MEETING, WHICH WAS ATTENDED BY ALL TC MEMBERS (INCLUDING IBRD) EXCEPT ITALY, LUXEMBOURG AND SWEDEN -- IN MOST CONFIDENTIAL

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CASES REPRESENTED BY PERMANENT DELEGATIONS -- AND BY OBSERVERS FROM IMF AND EUROPEAN INVESTMENT BANK. TURKS WERE NOT PRESENT. SECRETARIAT WILL CIRCULATE REPORT OF MEETING.

3. WOOTTON, GIEL AND KUEHN REPORTED ON MEETINGS IN ANKARA WITH FINANCE MINISTER AND WITH PLANNING MINISTRY AND CENTRAL BANK TO DISCUSS SHORT-TERM DEBT SITUATION OF TURKEY, WHICH SET FORTH IN REF. E (TEXT CABLED REF. F). MAIN THEMES THEY CARRIED BACK, TO WHICH THEY RETURNED THROUGHOUT MEETING, WERE NEED FOR PROMPT ACTION TO RESTORE ABILITY OF CENTRAL BANK TO EFFECT TRANSFERS AND GOT "DEMAND" THAT, FOR POLITICAL REASONS, OECD FORUM -- PRESUMABLY TC -- BE USED FOR RESCHEDULING. SECRETARIAT ACKNOWLEDGED THAT DECISIONS MUST AWAIT FURTHER INFORMATION ON TURKISH SITUATION BUT ESSENTIALLY PLEADED TURKISH CASE. TURKISH FIN. MIN. WAS SAID TO HAVE BEEN DISAPPOINTED BUT "REALISTIC" ON BEING TOLD THAT TC COULD NOT ANNOUNCE SUPPORT PACKAGE SIMULTANEOUSLY WITH IMF STANDBY. HIS FIRST PRIORITY IS TO RESCHEDULE OFFICIAL OR OFFICIALLY-GUARANTEED SHORT-TERM DEBT (\$500-600 MILLION) AND TO REOPEN AND

ENLARGE OFFICIAL EXPORT CREDIT LINES. FOLLOWING
RE-ESTABLISHMENT OF CREDIT-WORTHINESS BY THESE STEPS,
THE ESSENTIAL LONGER-TERM RESTRUCTURING WOULD BEGIN,
BUT FIN. MIN. HAD INDICATED THAT DOMESTIC SUPPORT FOR

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TO SECSTATE WASHDC IMMEDIATE 9944
INFO AMEMBASSY ANKARA PRIORITY
AMEMBASSY BERN
AMEMBASSY BONN
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THE GOT'S ECONOMIC PROGRAM WOULD BEGIN TO ERODE IN THE
ABSENCE OF A POSITIVE RESPONSE FROM CREDITORS. TURKS
HOPE TO GET INFLATION DOWN TO 20 PERCENT IN 1978, FROM
37-40 PERCENT IN 1977 AND TO CUT BUDGET DEFICIT IN HALF
TO 15 BILLION LIRE IN 1978. SECRETARIAT SUGGESTED
ANOTHER INFORMAL MEETING OF TC ON APRIL 28 (AFTER
APRIL 24 DECISION OF IMF EXECUTIVE BOARD ON STANDBY

PACKAGE), SUPPLEMENTED BY BILATERAL CONSULTATIONS IN
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CAPITALS OR AT OECD, FOLLOWED BY FORMAL TC MEETING IN
MID-MAY -- PERHAPS MAY 10. GIEL CONCEDED THAT ONLY
SHORT-TERM DEBT QUESTION COULD BE CONSIDERED IN THIS
SCENARIO, BUT HE TRIED TO LEAVE ROOM FOR SUBSEQUENT
CONSIDERATION OF LONGER-TERM PROBLEMS AND ASSISTANCE
POSSIBILITIES.

4. U.S. (DAS MEISSNER) MADE POINTS CONTAINED REF. B
WITH RESPECT TO OUR VIEWS ON PRESENT AND FUTURE ROLE
OF TC AND NOTED THAT DATA NECESSARY FOR ANALYSIS OF
DEBT SITUATION ARE STILL LACKING. HE EMPHASIZED, PER
REF. C, THAT ONLY OFFICIAL AND OFFICIAL-GUARANTEED
DEBT COULD BE CONSIDERED IN WHATEVER FORUM CHOSEN FOR
RESCHEDULING QUESTION, BUT INDICATED THAT INFORMAL
COORDINATION WITH PARALLEL ACTION BY PRIVATE CREDITORS
WAS ESSENTIAL. MEISSNER SAID TC HAD ROLE TO PLAY BUT
WARNED AGAINST BUILDING EXPECTATION THAT COULD NOT BE
MET IN FORMAL TC MEETING. HE STATED THAT SUCH FORMAL
MEETING SHOULD NOT BE HELD UNTIL THERE WAS UNDERSTAND-
ING ON PROCEDURAL PROBLEMS AND WHAT COULD BE ACHIEVED
AT THE MEETING, BUT AGREED TO DATES OF APRIL 28 AND
MAY 10 FOR PLANNING PURPOSES. HE NOTED THAT, WHETHER
INSIDE OR OUTSIDE OECD, DEBT RESCHEDULING SHOULD BE
BASED ON PRINCIPLES DEVELOPED IN PARIS AND LONDON CLUBS,
ALTHOUGH SOME FLEXIBILITY MUST EXIST TO FIT SPECIFIC
TURKISH SITUATION. HE EMPHASIZED THAT IN NO CASE COULD
DEBT RESCHEDULING BE COUPLED WITH OR INTERPRETED AS AID.
HE UNDERLINED THE NEED TO AVOID GIVING IMPRESSION TO
LDC'S THAT PREFERENTIAL TREATMENT IS GRANTED TO OECD
COUNTRIES.

5. UK FIELDLED STRONG DELEGATION FROM LONDON (MITCHELL/
TREASURY, BULL/BOE, AND LLEWELYN/ECGD) WHICH VOICED
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AGREEMENT WITH MOST POINTS MADE IN U.S. STATEMENT AND
INDICATED CONSIDERABLE QUALMS ON USE OF TC (WHICH CHAR-
ACTERIZED AS AN AID ORGANIZATION) FOR DEBT RESCHEDULING.
(SEE PARA. 13 BELOW.) MITCHELL CALLED FOR CAREFUL CON-
SIDERATION OF INSTITUTIONAL QUESTIONS AND POSSIBILITY
OF CONVENING AD HOC GROUP INSIDE OR OUTSIDE TC (COMMENT:
AS OPPOSED TO PLENARY TC OR ITS DORMANT WORKING PARTY
ON SHORT-TERM DEBT IN TURKEY -- BOTH OF WHICH WOULD BE

CHAired BY GIEL). MITCHELL ECHOED U.S. CAVEATS THAT ANY RESCHEDULING BE MULTILATERAL AND THAT FURTHER INFORMATION ESSENTIAL.

6. IN RESPONSE, KUEHN EMPHASIZED THAT TC WORKING PARTY ON SHORT-TERM DEBT HAD PERFORMED THIS WORK PREVIOUSLY AND COULD MEET QUICKLY, I.E., WITHOUT OECD COUNCIL APPROVAL. WOOTTON, HOWEVER, INDICATED THAT AD HOC GROUP WITHIN TC COULD BE POSSIBLE COMPROMISE.

7. BELGIAN REP ENDORSED UK POSITION. FRENCH SAID PARIS CLUB WOULD ALSO BE APPROPRIATE FORUM AND CALLED FOR EXTREME CAUTION ON ESTABLISHING MAY 10 DATE FOR FORMAL TC MEETING. SWISS REP SAID OECD IS PRIMARY POSSIBILITY BUT THAT OTHERS COULD BE CONSIDERED. FRG REP HAD NO INSTRUCTIONS. OTHERS WERE SILENT.

8. IMF OBSERVER SAID WOODWARD (WHO HAD NEGOTIATED STANDBY) COULD COME TO PARIS FOR APRIL 28 MEETING TO BRIEF ON (PRESUMED) IMF AGREEMENT WITH TURKEY. EUROPEAN INVESTMENT BANK OBSERVER ASKED FOR INFORMATION ON REPORTED \$400 MILLION LOAN UNDER CONSIDERATION BY EC, PURPORTEDLY WITH CONCESSIONAL ELEMENTS.

9. AT U.S. DEL'S SUGGESTION, TC MEMBER COUNTRIES WILL FURNISH ASAP DATA ON THEIR OFFICIAL AND OFFICIALLY-GUARANTEED CREDITS TO TURKEY. GIEL IS TO SEND LETTER SPECIFYING DATA REQUESTED (CREDITS DUE THROUGH END-L982).
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SECRETARIAT HOPES TO CIRCULATE SOON DETAILED TABLES ON

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SIL-01 AGRE-00 OMB-01 SS-15 INRE-00 NSCE-00 XMB-02

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O P 121025Z APR 78

FM AMEMBASSY PARIS

TO SECSTATE WASHDC IMMEDIATE 9945

INFO AMEMBASSY ANKARA PRIORITY

AMEMBASSY BERN

AMEMBASSY BONN

AMEMBASSY BRUSSELS

AMEMBASSY COPENHAGEN

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USOECD/EEC

TURKEY'S END-1976 DEBT SITUATION WHICH GOT IS PREPARING'

10. OECD TEAM DID NOT HAVE MUCH ADDITIONAL DATA TO OFFER BEYOND THAT CONTAINED IN REF. E. KUEHN NOTED ALL OF "PAYMENTS DUE" AND "OTHER TRADE ARREARS" CATEGORIES OF TABLE 1 WERE IMMEDIATE LIABILITIES OR PAST DUE ARREARS, ALTHOUGH "PAYMENTS DUE" WERE MAINLY DUE TO BANKS AND PRE-SUMABLY COULD BE "ROLLED OVER" IN ONE WAY OR ANOTHER. CONFIDENTIAL

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KUEHN COULD OFFER NO FURTHER ESTIMATE OF AMOUNT OF TRADE CREDITS THAT MAY ALREADY HAVE BEEN PAID THROUGH UN-OFFICIAL CHANNELS (ESTIMATED AT OVER \$500 MILLION IN REF. E) OR OF HOW SUCH PAID CLAIMS COULD BE SEGREGATED FROM ARREARS FOR WHICH APPLICATIONS FOR PAYMENT ARE PENDING. EFFORTS TO CLARIFY DATA IN REF E. ON CONVERTIBLE LIRA DEPOSITS (CTL'S) REVEALED THAT: (A) \$2 BILLION SHOWN AS OUTSTANDING IN LINE 3 OF TABLE 1 INCLUDE AMOUNTS COMING DUE THIS YEAR AND OVER NEXT FEW YEARS; (B) THOSE CURRENTLY PAST DUE ARE SHOWN IN LINE 1 OF TABLE 1 AS NON-COMMERCIAL PAYMENT ARREARS; (C) KUEHN ESTIMATED DEPOSIT MATURING IN COURSE OF 1978 AT \$1.1 BILLION. U.S. DEL URGED THAT FURTHER DETAIL BE MADE AVAILABLE, PARTICULARLY TO DEFINE "SHORT-TERM" DEBT, TO SHOW MATURITY STRUCTURE OF CTL'S, AND THAT DATA BE PROVIDED ON SCHEDULED INTEREST AND PRINCIPAL PAYMENTS FOR OTHER

OFFICIAL AND PRIVATE DEBT.

11. SECRETARIAT WILL PRODUCE AS SOON AS POSSIBLE AN ANALYTICAL PAPER ON SHORT-TERM BALANCE OF PAYMENTS OUT-LOOK FOR TURKEY. THIS WILL BASICALLY BE UPDATE OF PAPER -- PART I OF CPE/TWP(77)5 -- DONE FOR NOVEMBER MEETING OF EPC'S TEMPORARY WORKING PARTY (WHICH WAS REPORTED IN PARIS 34816), AND IT WILL TRY TO TAKE INTO ACCOUNT GOT POLICY "PROMISES" AND IMPACT OF PRESUMED RESCHEDULING. IN HIS SUMMARY, GIEL ALSO SAID TC MANAGEMENT MAY PRESENT PROPOSAL ON WHAT TC MIGHT DO IN COOPERATION WITH IMF. HE HOPES THIS WOULD PROVIDE BASIS FOR DECISION AT POSSIBLE MAY 10 MEETING -- AT LEAST ON PROCEDURAL QUESTIONS. (IN SUBSEQUENT PRIVATE CONVERSATION, GIEL SAID HE WOULD FORMULATE PROPOSAL ONLY IF BILATERAL TALKS INDICATED PROGRESS TOWARD AGREEMENT.)

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12. AFTER MEETING, MEISSNER HAD DISCUSSION WITH GIEL, KUEHN AND WOOTTON. MAJOR PURPOSE WAS TO INFORMALLY DISCUSS WHERE THE GROUP WAS HEADING AND AT WHAT STAGE TRANSITION SHOULD BE MADE FROM INFORMAL TO FORMAL MEETING. MEISSNER STRESSED THE NECESSITY TO HAVE COMPLETE SCENARIO AND SCRIPT IN HAND FOR FORMAL MEETING. ITS MAJOR IMPACT WOULD BE PSYCHOLOGICAL, AND THEREFORE NO SLIP-UP COULD BE ALLOWED. GIEL STATED HE APPRECIATED THIS POINT BUT WAS FACED WITH A TURKISH REQUEST FOR RAPID MOVEMENT. MEISSNER STATED THAT MOVEMENT WOULD NOT REPRESENT PROGRESS UNLESS IT WAS WELL-PLANNED. AFTER GENERAL DISCUSSION, GIEL RAISED DESIRE TO VISIT WASHINGTON. HE SUGGESTED DATES APRIL 24-26. MEISSNER NOTED THE ABSENCE FROM WASHINGTON OF U.S. TREASURY OFFICIALS DUE TO ADB MEETING IN VIENNA AND SUGGESTED THAT FIRST PART OF MAY MIGHT BE MORE ADVANTAGEOUS. DATES WERE LEFT OPEN PENDING DISCUSSIONS IN WASHINGTON ON THE AVAILABILITY OF TREASURY AND STATE OFFICIALS. U.S. COMMITTED TO OFFER DATES TO GIEL (ACTION REQUESTED: ADVISE MISSION ASAP ACCEPTABLE DATES FOR VISIT.)

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O P 121025Z APR 78
FM AMEMBASSY PARIS
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INFO AMEMBASSY ANKARA PRIORITY
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13. MEISSNER MET SUBSEQUENTLY WITH BRITISH DELEGATION.
THEY WERE CONCERNED ABOUT WHAT THE MEETING WAS POINTING
TO. THEY NOTED WHAT SEEMED TO BE "CLIENTITIS" IN THE
CHAIR. IT WAS THE BRITISH BELIEF THAT TURKISH CURRENT
ACCOUNT WAS NOT GOING TO IMPROVE. THEY NOTED THAT THE
TURKISH CURRENT ACCOUNT HAS HISTORICALLY BEEN IN DEFICIT
AND THAT TURKS HAVE VERY STRONG FEELINGS AGAINST
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FOREIGN INVESTMENT. CAPITAL FLOWS THEREFORE HAVE BEEN,
IN THEIR OPINION, INEFFECTIVELY AND INEFFICIENTLY USED.
FURTHERMORE, DOMESTIC INVESTMENT HAS NOT BEEN EFFICIENT
AND THE AGRICULTURAL SECTOR IGNORED. THE BRITISH WERE
VERY SKEPTICAL THAT A DEBT RESCHEDULING AND A COORDI-
NATED DEVELOPMENT PLAN WOULD REALLY WORK. ACCORDING TO
THEIR CALCULATIONS, A RESCHEDULING OF GOVERNMENT AND
GOVERNMENT-GUARANTEED DEBT ON COMMERCIAL TERMS WOULD

POSTPONE THE DEBT SERVICE CRISIS BUT NOT SOLVE IT. ONLY
A HIGHLY CONCESIONAL RESCHEDULING OF PUBLIC AND PRIVATE
DEBT WOULD HAVE AN IMPACT ON TURKISH ECONOMIC SCENARIO.
THEY DO NOT SEE HOW THIS WILL TAKE PLACE OR WHERE DIRECT
AID WILL ORIGINATE. THEY NOTED THAT THEY HAVE NO AID
AUTHORITY FOR TURKEY NOR WOULD THEY ASK FOR IT. BRITISH
SUGGESTED THAT MAJOR CREDITORS MEET INFORMALLY BEFORE A
DEBT RESCHEDULING MEETING TO WORK OUT PROCEDURAL QUES-
TIONS. THEY COULD LIVE WITH A "PARIS CLUB" IN THE CON-
SORTIUM OR ONE LOCATED OUTSIDE OF IT. THE BRITISH WOULD
APPRECIATE BEING INFORMED OF THE FRENCH, U.S. AND GERMAN
DECISION ON THIS ISSUE. THEY SUGGESTED IMF EXECUTIVE
DIRECTOR AS CONTACT THROUGH WHICH TO PASS INFORMA-
TION.
SALZMAN

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